Understanding COVID-19 effect on the U.S. supply chain of strategic products: important factors, current situation, and future perspective

Entendiendo el efecto de COVID-19 en las cadenas de suministro de productos estratégicos en EE.UU.: factores clave, situación actual y perspectivas para el futuro

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Abstract

The COVID-19 pandemic has generated disruptions in supply chains, traveling, businesses, and a loss of human lives that is being accounted in at least one million diseased. When the pandemic started, uncertainties, the lockdown of countries, and stay-at-home orders generated that millions of people made runs to grocery stores to buy essential products, the most distinctive being hygiene tissue, antibacterial formulations, and hand sanitizers. Then workers in essential processes in the medical, food, and manufacturing industries had to restart work to keep supply chains running. That generated further repercussions due to the infection of workers in multiple facilities, which created bigger uncertainties. Universities and schools were mandated to close, and work-from-home orders were enacted in the majority of sectors. In this work, we make a review of events and a summary of the important factors, current situation, and future perspective regarding the effect generated by COVID-19 on the disruptions of supply chains. The strategic sectors summarized are food and produce, transportation, paper products, chemicals and pharmaceuticals, medical supplies, automobiles, minerals and technology companies. At six months since the WHO declaration, there are still shockwaves that show some unpredictability. Hence, companies and governments should look for strategical plans for preparing for this kind of event, making supply chains resilient or even immune to pandemics, natural disasters and trade wars.

Keywords: COVID-19, pandemic, Coronavirus, supply chains, food, shutdown, work-from-home

Resumen

La pandemia de COVID-19 ha generado interrupciones en las cadenas de suministro, viajes, negocios y una pérdida de vidas humanas que se contabiliza en al menos un millón. Cuando comenzó la pandemia, las incertidumbres, el cierre de países y las órdenes para quedarse en casa generaron que millones de personas se acercaran a las tiendas de comestibles para obtener productos esenciales, siendo los más distintivos papel higiénico, formulaciones antibacterianas y desinfectantes para manos. Luego, los trabajadores esenciales en las industrias médica, alimentaria y de manufactura tuvieron que reiniciar el trabajo para mantener en funcionamiento las cadenas de suministro. Se ordenó el cierre de universidades y escuelas, y se aprobaron órdenes de trabajo desde casa en la mayoría de los sectores. En este trabajo, se presenta una revisión de los eventos y un resumen de los factores más importantes, situación actual y perspectiva futura del efecto que ha generado el COVID-19 en las interrupciones de las cadenas de suministro. Los sectores estratégicos analizados son alimentos, transporte, productos de papel, químicos y farmacéuticos, suministros médicos, automóviles, minerales y empresas de tecnología. A los seis meses de la declaración de la OMS, aún existen consecuencias que muestran cierta imprevisibilidad. Por lo tanto, las empresas y los gobiernos deben buscar planes estratégicos para prepararse para este tipo de eventos.

Palabras Claves: COVID-19, pandemia, Coronavirus, cadenas de suministro, alimentos, cierre, trabajo desde casa
1 Introduction

1.1 The scenario before COVID-19

Over the past decade, most supply chains have been designed to be extremely lean, i.e., with innovations aimed at decreasing cycle time, reducing safety stock inventories, and boosting intercompany coordination to lower costs. Optimizing these processes requires accurate information exchange between customers and suppliers, and that product flow remains within a small variability, often 5-10% (Byrnes 2020, Govindan y col., 2020).

The interlinked and global nature of supply chains has generated more efficient processes, but at the same time have created vulnerabilities to a variety of risks, with less margin of error for absorbing delays and disruptions (Figure 1) (Araz y col., 2020, Mussomeli 2020).

Figure 1. Schematic of traditional supply chain vs. new digital supply networks Adapted from (Mussomeli 2020)

Nowadays, China is central to the entire supply chain network (Figure 2). Manufacturing disruptions in China would create secondary supply shocks in the industry sector in almost all nations. The same would happen in the case of disruptions in Germany, France, Switzerland or Italy, which are the centers of manufacture in Europe. Similar points apply to North America, regarding Mexico and Canada (Baldwin y col. 2020).

Figure 2. International supply-chains. Adapted from (Baldwin y col., 2020).

In the spring of 2020, the spread across the world of COVID-19 created changes and disruptions in supply chains that radically increased supply and demand volatility (Araz y col. 2020). The existing supply chain systems and processes cannot handle this level of unpredictability and disruption, which will make it inevitable that new technological supply networks be considered and the different approaches revisited (Byrnes 2020).

1.2 COVID-19 effect on supply chains and generated disruptions

Covid-19 impact on supply chains has generated disruptions on local and international commerce (Nikolopoulos y col., 2020). Millions of people all over the world have become unemployed, and each company and individual have a unique demand and supply pattern; hence, the net effect is chaotic (Byrnes 2020). This includes spikes in demand for certain products and lost interest in others (Figure 3) (Shmalz 2020).

Figure 3. Changes in demand on some products during spring 2020 Adapted from (Schmalz 2020)

The arrival of COVID-19 generated containment measures, which had a considerable economic impact. Wide-ranging restrictions on passenger transportation and labor mobility generated disruptions in tourism, travel, and the entertainment industry, plant closures, or reduced activity. In May 2020, approximately 90% of countries remained with mostly closed borders. Governments and central banks tried to encourage the economies' movement through stimulus packages, mainly contributing to local supply chains' dynamics and resilience (Minton 2020, Ivanov & Das 2020). Many sectors, such as pharmaceuticals, agriculture, and energy, have been under pressure due to the reliance on China's economy (Taylor 2020).
At the height of the pandemic, 86% of businesses reported supply chain disruption due to the inability to replenish inventories and supplies and the closure of manufacturing partners. While larger manufacturers stayed relatively consistent, smaller manufacturers had to shut down (Byrne 2020). Consumer goods and healthcare are among the major industries that have faced logistics challenges. Most consumers experienced the fear of limited availability of household and healthcare products such as facemasks, hand sanitizer and tissue paper, causing supply pressure.

Companies are trying to adapt and develop new strategies to avoid disruptions, e.g., paying early suppliers to help them restock capacity (Gallagher 2020, Jorgensen 2020). The agricultural sector has been exempted from the governments’ restrictions. This has generated that sufficient supplies of food and other household products could be available for consumers (Wood 2020).

2 Effect of the COVID-19 pandemic on supply chains

2.1 China – U.S. trade

When China enacted the lockdown at the beginning of the pandemic, exports to the U.S. decreased significantly (Figure 4). This generated pressure on manufacturers to bring some activities locally or make changes to make supply chains less dependent on a single country (Heise 2020). Table 1 shows that China's market share of U.S. imports of textiles, footwear, and machinery fell sharply in March 2020, while India and Bangladesh increased their market share for materials significantly, compared with January (Watts 2020). This is representative of the volatilities and fluctuations that such irruptive events can generate.

2.2 Food sector

COVID-19 pandemic has disrupted food chains in different ways (Inskeep 2020). Supply has been still available to consumers, although some sectors had to adjust to the new conditions (Grimshaw 2020). Beyond produce shortages due to production, the real impact has been on changes of practices by food processors, suppliers, and retailers to ensure vulnerable workers’ health (Figure 5). Processors accustomed to employees working shoulder to shoulder had to adapt to new labor practices to protect their employees from contracting the virus (Athwal 2020, Sharif 2020). The food system, in general, showed robustness and resiliency in the face of an unprecedented shock based on demand (Grimshaw 2020). Among the sectors that had to adjust to changes, we can mention the following: (i) Online grocery shopping, (ii) Local foods, (iii) Produce, (iv) Meat and (v) Food packaging.

Table 1. China market share of textiles, footwear and machinery in march 2020 Adapted from (Watts 2020)

<table>
<thead>
<tr>
<th></th>
<th>Share of U.S. Imports (Percent)</th>
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<tbody>
<tr>
<td></td>
<td>Mar-20</td>
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<tr>
<td><strong>TEXTILES</strong></td>
<td></td>
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<tr>
<td>China</td>
<td>18.4</td>
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<tr>
<td>India</td>
<td>7.7</td>
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<tr>
<td>Bangladesh</td>
<td>5.4</td>
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<tr>
<td><strong>FOOTWEAR</strong></td>
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<tr>
<td>China</td>
<td>42.9</td>
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<tr>
<td>India</td>
<td>21.7</td>
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<tr>
<td>Bangladesh</td>
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<tr>
<td><strong>MACHINERY</strong></td>
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<tr>
<td>India</td>
<td>16.8</td>
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<tr>
<td>Bangladesh</td>
<td>4.8</td>
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Figure 4. The behavior of imports of the U.S. from China during winter 2019 and spring 2020 Adapted from (Watts 2020)

Figure 5. Vulnerable jobs during the COVID-19 pandemic per sector of the economy Adapted from (Athwal 2020)
2.2.1 Online grocery shopping

COVID-19 pandemic generated the online grocery delivery sector's growth and changes in consumers' choices to buy "local" food. After the pandemic ends, there could be a trend of consumers to continue purchasing groceries online and acquiring them by delivery (both for food and non-food items). This could be an element of the food distribution system that will be adopted, mainly by new generational groups (e.g., millennials and generation Z) (Hobbs 2020).

2.2.2 Produce

The closing of restaurants, schools, stadiums and other public services and institutions created high quantities of fresh produce that got retained on farms with no buyers. A share of those products went to waste in much higher amounts than usual during COVID-19 height (Garcia 2020). The initial demand spike from panic buying behaviors was a short-term problem. Other demand-driven effects on food supply chains could be a consequence of a fall in consumer incomes, with impacts on demand and changes in the choice of products (Hobbs 2020).

2.2.3 Meat

Large meat producers had to temporarily shut down plants where many workers contracted the virus (Athwal 2020). Meat packing and processing plants in the U.S. and Canada have had to shut down due to outbreaks. Workers spending all day in such proximity led to more than one thousand workers being tested positive for the Coronavirus in just one beef processing plant (Grimshaw 2020). Smithfield Foods, one of the biggest pork processors in the U.S., announced in April a closure due to Coronavirus spread among more than 200 of its employees. At least 20 workers at these plants died (Athwal 2020).

Disruptions also hit pork and chicken processing plants. The temporary halt of production left farmers with livestock that had no established destination, which affected the supply chain and caused selected recall orders. The disruptions occurred mainly in the middle part of the supply chain; at this stage, cattle are sent to intermediate feedlots for near 150 days and then sent to slaughter. Household demand for meat products rose by more than 40% in April due to the trend of people cooking at home (Mosley 2020). These led to some price rises, although not too severe (Kohler 2020).

2.2.4 Food packaging

Packaging and shipping food for a restaurant or a hotel requires big volume, very different compared to grocery stores. This is mainly because of variations in packaging and sizes. For example, large-scale suppliers had to change the size to smaller packaging to adjust to retailing for household use; the disruption occurred due to retailing for small-size packaging availability. Flour producers that distributed their production to bakeries in 25- and 50-pound bags had to set up large quantities of 2-pound bags to adjust their retailing production. Meat plants that regularly supply to restaurants and hotels would require more workers to change the portion size in a short time (Nixdorf 2020).

2.3 Transportation

Transporting goods slowed during the height of the pandemic. One of the issues was workers and truckers getting sick from the virus ( Mosley 2020). Roadways are relatively less affected by the COVID-19's compared to airways and waterways transportation. Trucking became a critical mode of transportation in the first six months of the pandemic. However, the disruptions in this segment would be the potential driver shortage due to exposure to the virus, which makes ensuring the health and safety of the available drivers of paramount importance (Wood 2020).

2.4 Paper products

2.4.1 Hygiene Tissue

Hygiene tissue shortages were apparent during the beginning of the COVID-19 pandemic. This was not due to a decrease in supply; instead, the main reason was consumer behavior changes when millions of workers were sent home due to the pandemic, which made the demand for household tissue and other hygiene paper products increase severely (Gonzalez 2020). The United States is the number one producer of all commercial hand towels, with 57 % of the share, 85 % of which are made from recovered paper. In this case, the most crucial factor that can disrupt the tissue supply chain would be the availability of mixed office paper waste and virgin fibers to make standard and premium products.

The increase in people staying at home has generated a decrease in demand in the printing and writing sectors, while consumer at-home tissue product demand has increased. The impact on the tissue business of the COVID-19 pandemic could be significant due to less availability of mixed paper waste and more demand on virgin fibers to produce high-quality tissue. That has generated an increase in the interest for research in other sources of fibers, i.e., non-wood fibers and old corrugated cardboard (OCC), and could promote the paper recycling sector in the U.S. (de Assis 2019, Bruce 2020).

Corrugated containerboard furnish has seen an increase in demand between 20 to 40%; therefore, competition among producers for market share is evident. Prices are
expected to rise while the pandemic continues due to diminishing supply and increasing domestic demand (Staub 2020). This turbulent scenario, due to the effects on trade-related to the COVID-19 pandemic, could impact the short-term projections of paper waste exports to China from the U.S. (Staub 2017).

2.4.2 Printing paper

The increase in stay-at-home orders generated that the workforce (and students) that remained at home required fewer printouts (Montilva 2020). Writing, printing, and newsprint grades demand has been decreasing for several years, and COVID 19 could accelerate this trend. Mills that could be flexible at adapting their processes to a higher production of packaging materials and tissue have an advantage in the present scenario (Elhardt 2020).

2.4.3 Corrugated boxes

The need for more corrugated paper and packaging has generated a transient increase in China’s imports of paper waste, but that could change soon. Some mills and paper producers have increased corrugated grade generation due to the higher demand. That has produced a higher demand for recycled pulps and an increase in price. Chinese mills have been asking their government to increase quotas of allowable imports due to the increase in corrugated paper demand (Matthis 2020). This trend might stay high due to consumer behavior changes, e.g., more people than ever doing their groceries or shopping via the internet.

2.5 Chemistry and pharmaceutics

The production and shipment of pharmaceuticals did not have severe disruptions, mainly due to the declaration of essential services that governments gave to these industries. A temporary decrease in inventory occurred for cleaning and antibacterial products and hand sanitizer due to increased demand. When companies started to produce more of these materials, the offer matched the demand by July. There was the probability of shortages due to the decrease in inventories, although that hasn't occurred (Mullin 2020).

The pandemic has underlined China’s influence on the world supply of pharmaceutical ingredients and their chemical raw materials. This could generate an effort in the U.S. and European governments to strengthen their chemical supply chains to ensure the domestic production of pharmaceutics. However, that hasn't occurred with tangible results yet. In just three months after the pandemic was declared, Chinese suppliers were back in operation, and supply chains in the world reactivating (Mullin 2020).

The economic shocks generated by COVID-19, mainly because of the initial disruptions on university research, had an initial impact on the chemical industries due to the decrease in demand. That has been in some regard balanced in the case of companies that have adopted their processes to the actual demand and needs of consumers, e.g., more demand for antibacterial formulations, cleaning products, among others (Wang 2020, Marquez 2016).

2.6 Medical supplies

Medical gear demand increased abruptly due to COVID-19 (Minton 2020). Shortages were apparent at the beginning of the pandemic, then, when China's exports and supply chains were back on track, the supply of facemasks, gloves, and other PPE recovered (Sharif 2020). The apparent shortage effect lasted just 3-5 months, although it could last longer (Finkenstadt y col., 2020). Demand for PPE and other protective equipment increased exponentially due to mandates for companies to provide workers with sufficient PPE and apparel to protect themselves in their workplaces (Grimshaw 2020).

Another segment of the market that has kept supply chains moving is vaccine or treatment research looking for a solution for the virus from a clinical perspective. Several countries have announced trials, but tangible results are still in the 2nd and 3rd phases of testing (Nature 2020).

2.7 Automobiles

Countries disruptions on supply chains could generate a mid to long term shift to regionalized supply chains and more localized production in the automobile sector (Taylor 2020) (Shaikh 2020). At the beginning of the shutdown orders, Mexican car exports fell by 90% (Minton 2020).

Worldwide automotive sales will fall 22% this year; this adds to the world recession effect due to the pandemic (Wood 2020). The most significant impact on supply chain disruptions in the automotive industry was localized in East Asia due to the sourcing of parts from different countries where the manufacturing plants are (Baldwin y col., 2020).

2.8 Technology

Apple and other technology companies kept producing their products, mainly because of the decrease in demand. However, a reduction in production also occurred when the manufacturers of components were not at full capacity (Minton 2020). Fewer shifts and fewer workers generated that parts that usually take 30 days could take triple the amount of time to be produced (Wood 2020).

China reopened its factories in April, which decreased the pressure on several technology companies worldwide. The computer and electronic industry is exceptionally sensible to disruptions due to reduced supply inventories, main-
ly because of phones, computers, and other electronic parts being sourced from different countries (Klein 2020).

### 2.9 Minerals

The International Energy Agency reported that the lockdown initially disrupted supply chains of metals like platinum produced in South Africa, which is used in emissions control devices, copper, which is obtained through mining in Peru and Chile, and Nickel, mostly made in Indonesia. Refining operations of rare metals, mainly based in China (lithium and cobalt refining), recovered but showed the dominance of China in this sector world market again (O’Donoghue 2020, Sharif 2020).

### 3 Perspectives for the future

The effect of COVID-19 has been a worldwide recession that is envisioned to last for at least one more year. Supply chain disruptions will push more companies to relocate parts of their supply chains to countries or cities nearer production sites (Petropoulos & Makridakis 2020). In the Americas and Europe, regional supply chain conformations are likely. Global companies will be better prepared for future shocks to their network if they are flexible. This would mean shifting production of critical components from one region to another as lockdowns and factory closures occur in the case of pandemics or natural disasters (Taylor 2020).

The most significant effect on supply chains has been whether there are enough workers in producing sites due to the lockdowns. In this sense, supply chains have shown resiliency (Athwal 2020, Ivanov 2020). To make supply chains more resilient or even immune (Finkenstadt y col., 2020), diversification is necessary so that when disruptions occur, the solution could be found in another provider (Minton 2020). In this case, contingency plans for manufacturing plants are of utmost importance (Inskeep 2020, Sharif 2020).

### 3.1 Opportunity to develop a circular economy

There may be an opportunity for individuals and organizations to adopt circular economy concepts principles, i.e., redesign, reduce, reuse, and recycle (Sharif 2020). People are becoming more aware of the relationship between food and packaging, although the determining step for reusing all the corrugated packaging that is being produced and used is reactivating the recycling industry, which requires competitive prices for recycled paper in the U.S. (Grimshaw 2020)

These changes could indicate that lean manufacturing processes, which were the trend before the pandemic and were shown productive, could look like vulnerabilities. Decreasing inventory levels helps a manufacturer deploy its capital more effectively and leaves it without sufficient raw materials when a supplier shuts down. Sourcing materials in high volumes from a small number of partners can drive down costs but reduce suppliers' diversity that companies need to recover from disruptions. Global supply chains allow companies to benefit from lower labor costs in emerging economies but leave them exposed if trade tensions, pandemics, or natural disasters disrupt the regular flow of goods (Wood 2020).

A trend towards increasing the application of automation in manufacturing sites is also possible (Handfield 2020). Disruptions in manufacturing lines due to social distancing measurements were more important at the beginning of the pandemic. Hence, automation could significantly decrease those effects. By the way, one of the reasons why food production is so labor-intensive right now is that local and sustainable product offerings have been growing and have diversified the market. Those small companies could be hard to automate in the short term. Hence, the trend of higher automation is a real probability in the middle to long term (Corinaldesi 2020, Baldwin y col., 2020).

### 3.2 What companies should do

A set of strategies have been recommended for companies to prepare and create resiliency in the case of pandemics or natural disasters that could disrupt supply chains (Wyman 2020, Byrnes 2020, Handfield y col., 2020):

- Set-up a robust response team structure and processes
- Enable operation teams for procurement, manufacturing, logistics, quality, engineering to safeguard immediate supply and to develop solutions.
- Focus on components with critical supply situation.
- Continuously challenge assumptions
- Plan for paradigmatic supply chain change.
- Prioritize customers and suppliers.
- Involve not only managers, preferably all parts of the company's organizations
- Using automation and data analytics, organizations can effectively manage the influx of new information in their supply chain. This would be useful when preparing for the next pandemic or natural disaster
3.3 What to do in the actual recession

During recessions, consumers usually save money by switching from brand name products to private labels. Therefore, one of the decisions in companies that have been successful is to choose to make more private-label products, thus staying profitable and giving consumers what they were looking for. Consumers are also inclined to postpone purchasing new vehicles; hence, manufacturers could have an alternative slowing production of new cars and focus on selling automotive parts and performing repairs.

Five steps companies could follow to prepare for the next recessions are outlined in a recent study (Bachman 2020):

- Gradually adopt technology and automation. Trends indicate that labor costs are increasing, while technology costs are progressively becoming more affordable (Agrawal y col., 2020).
- Consider making strategic investments and decreasing underperforming assets to have savings.
- Combine related departments, supply chains, and inventory management are vital.
- Give consumers, retailers, and wholesalers the reason to choose your company.
- Avoid personnel gaps and find specialty personnel (Poulos 2020).

4 Conclusions

Supply chains could be fragile; nevertheless, planning and establishing strategic plans in governments, companies and businesses could make them resilient or even immune to unpredictable events. The COVID-19 pandemic showed this fragility as disruptions in many sectors occurred. Nonetheless, some sectors were resilient, indicating how critical strategic planning is. For example, transportation, hygiene tissue, PPE supplies, household products, and meat processing facilities were among the most disrupted in their supply chain, either by increased demand or by closing businesses due to the virus. Other sectors as pharmaceuticals, technology, paper packaging were not so much affected.

These changes indicate nowadays how important automation and technology are for companies. Data analytics and modeling generated a trend of creating lean supply chains, which depend on short storage time and low raw materials inventory; this has shown to be a successful strategy in the case of having conventional data and trends that could be modeled. In the case of events that generate unpredictable disruptions on supply chains, that seems to not hold as a total truth. Hence, given 2020 events, revisiting the recent trends and implementing new strategies to prepare, show resiliency and even be immune to the shockwaves of natural disasters, trade wars and other events seem of paramount importance for companies, businesses and countries worldwide.

One of the most significant effects of the pandemic has been the increase in the household's consumption of e-commerce products, which has incremented waste, mainly corrugated packaging. Measures must be taken to ensure that landfilling and incineration of waste doesn't increase significantly and prevent that the pandemic doesn't also become a new environmental problem.

References


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